

# Great Lakes St. Lawrence Governors & Premiers

## Rebuild Ukraine Exhibition and Trade Mission to Poland 2023

### November 12-17, 2023

### Mission Participant Directory

## ILLINOIS



### Great Lakes St. Lawrence Governors & Premiers

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The Great Lakes St. Lawrence Governors & Premiers (GSGP) unites the chief executives from Illinois, Indiana, Michigan, Minnesota, New York, Ohio, Ontario, Pennsylvania, Quebec, and Wisconsin. Through the GSGP, the Governors and Premiers work as equal partners to grow the region's \$6 trillion economy and protect the world's largest system of surface fresh water. The GSGP builds upon over 30 years of work by the Council of Great Lakes Governors to encourage and facilitate environmentally responsible economic development.

The GSGP oversees and administers sixteen shared trade offices in Sydney, Australia; Sao Paulo, Brazil; Toronto, Canada; Caribbean/Central America; Santiago, Chile; Shanghai, China; Berlin, Germany; New Delhi, India; Jerusalem, Israel; Tokyo, Japan; Mexico City, Mexico; Singapore; Johannesburg, South Africa; Seoul, South Korea; Dubai, United Arab Emirates; and London, United Kingdom. Their mission is to assist small to mid-size companies in exporting their goods and services to these vital and emerging markets.





## Power Panel

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PowerPanel is dedicated to empowering businesses with sustainable energy solutions through our cutting-edge Gen2O photovoltaic thermal (PVT) products. As a leading B2B company in the PVT industry, we specialize in designing, manufacturing, and distributing innovative systems that seamlessly integrate solar and thermal technologies.

We understand the unique energy demands and environmental goals of businesses across various sectors. That's why we offer Gen2O Integrated, specifically tailored for commercial and industrial applications, and Gen2O Portable, designed for disaster recovery, military, and off-grid operations. Whether you want to reduce operational costs, enhance energy efficiency, or achieve carbon neutrality, our solutions are designed to meet your business needs.

What sets PowerPanel apart is our unwavering commitment to innovation and quality. Our team of experienced engineers and technicians is at the forefront of PVT technology, continuously pushing boundaries to develop advanced systems that deliver exceptional performance and reliability. By leveraging the latest innovations in materials, manufacturing techniques, and system design, we ensure that our Gen2O products surpass industry standards and provide tangible value to our customers.

Partnering with PowerPanel means accessing industry-leading PVT solutions beyond traditional solar energy applications. Our integrated systems generate power and harness thermal energy, offering your organization the dual benefit of electricity generation and hot water production.

We understand that every organization is unique, and our team is here to assist you throughout the entire process. Our dedicated consultants will work closely with you to understand your requirements, assess your energy usage, and provide tailored recommendations to optimize your energy infrastructure. From initial consultation to system installation and ongoing support, we are committed to ensuring a seamless transition to clean, renewable energy for your business.



## Redi-Rock International

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Redi-Rock started with a couple of brothers who had a heavy construction business and a customer that needed a retaining wall in 1999. Like true entrepreneurs, the brothers said, "Sure, we can do a retaining wall." And when they got back to their office, they started working on an entirely new way to do retaining walls.

The idea the brothers sketched on a napkin created a niche in the retaining wall marketplace. Their idea was to create a massive retaining wall block - larger than anything on the market at the time by orders of magnitude. There was a huge need in the marketplace for a retaining wall system that could rely on gravity to hold back the earth, and Redi-Rock delivered it.

The brothers set to work and started selling the Redi-Rock large block retaining wall system locally in Northern Michigan. Over time, they realized they were really on to something and started setting up manufacturers around the US, then Canada, and beyond.

Today Redi-Rock has grown into the industry leader in large block retaining walls, known as the engineering authority in the large block retaining wall industry.

Redi-Rock International is one of the proven, licensable business opportunities offered by Aster Brands. Aster Brands provides forms, molds, equipment, and support for concrete manufacturers to build or expand their businesses around the world.



## Van Mark Products

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Van Mark Products Corporation was founded in 1964 by Gene Van Cleave with the goal of making the best portable bending brakes in the world. Gene originally started a manufacturing company in 1960 called Castle Stone which made precast stone for exterior cladding. While there, he developed the first portable bending brake used nationwide for light gauge aluminum and then later sold the company. Family owned and operated for over half a century, today Van Mark is run by Gene's son Jeff Van Cleave, currently the president and owner. Van Mark has always been focused on designing and producing tools that are both affordable and reliable for their end users. The tools are known for being the strongest in the industry and having the least amount of maintenance or adjustments needed of any similar tools.

Van Mark started by designing and manufacturing the Trim-A-Brake in 1964 and soon followed with a number of unique tools that were patented and produced including the Trim-A-Slitter, Trim-A-Louver, Trim-A-Table and CoilCradle.

In 1983 the first cam operated "hemming" brake was introduced by Van Mark, the Mark I Series. To this day Van Mark's cam operated bending brakes are considered the premium tools in the industry by contractors worldwide. Many other innovative tools were developed based on the virtually adjustment and maintenance free cam design including the Mark IV Industrial, Mark II TrimMaster, Metal Master and Metal Master Industrial. Also, many accessory tools were developed to save the end users time that work in conjunction with Van Mark's Brakes including the TrimFormer, TrimCutter, CoilDispenser, UniLeg and UniStand.

Most recently the Trim-A-Gutter portable forming tool was introduced allowing custom gutter hoods to be formed and installed on the job site to fit the needs of each specific installation need.

Van Mark tools are widely used in the residential exterior remodeling and building industry, as well as the metal roofing and post frame building industry, and have always been rated the #1 tools in the Rental industry. We manufacture our tools and sell them through authorized distributors worldwide.

## OHIO



### Crushproof Tubing Co.

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Crushproof Tubing is an ISO 9001:2015 certified supplier with experience in almost every industry imaginable, including agriculture, military, medical, automotive, diving, floor cleaning, laundry, breathing safety, aerospace, and petrol and chemical. There are many tubing manufacturers all over the USA and world, but Crushproof Tubing Company is better than the other guys for the following reasons:

**Market Leader Since 1949:** With a market presence of over 70 years, we have been serving our clients across various industries with high quality hoses at an unbeatable value. Since then we've expanded our offering to include custom plastic hoses and specialty parts and bellows. Our vast experience combined with an in-depth understanding of industrial requirements allows us to serve our clients effectively.

**Zero Tooling Charges:** We provide custom rubber or plastic tubes and hoses designed specifically to meet your requirements. We charge no tooling fees on nearly all our products and have low order minimums.

**Made in the USA:** All our products are manufactured in the USA using domestically produced raw materials.

First and foremost, Crushproof is a solutions company. If we can't solve your problem directly, we'll help you find someone who can even if we aren't involved in the final sale. We know from experience that, in the long run, solving people's problems will earn us business. Let us solve your hose, tube, bellows, and related problems with a custom solution that meets your quality and budget objectives. We look forward to working with you!



## Hudson Bearings LLC

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Hudson Bearings was an early pioneer in the ball transfer industry, fabricating its first products in 1969 and quickly gaining a reputation for quality and exemplary customer service. The business grew rapidly, resulting in a move to the current production facility in Columbus, Ohio, and the acquisition of additional stamping and turning equipment. The business was eventually passed on to the next generation who oversaw an expansion of the heavy duty product line and new distribution channels.

Hudson Bearings was acquired by Jim Klingbeil Jr. and Donnie Bowman in 2009, with the goal of building a great company into an even better one. Both share a passion for American manufacturing and building quality companies. Jim was a cofounder of Atlas Snow-Shoe Company and has been awarded four U.S. utility patents for snowshoe innovations. Donnie has an extensive background in operations and sales management throughout the United States.

We remain committed to manufacturing all our products in the U.S. and as such, have significantly enhanced our production capability with CNC manufacturing equipment. Not only does this machinery produce higher tolerance ball transfers more consistently, it also greatly expands our ability to manufacture custom-dimension products.

Our goal is to continually innovate and grow. We believe a company that is not trying to improve, grow, and innovate is a company that is in decline. This updated catalog reflects that goal, as does our enhanced website, new state of the art manufacturing equipment, expanded product offerings such as the Metal-cap HDBT and Studded HDBT, and most importantly, our renewed focus on our customers and their unique challenges. We look forward to helping you grow and improve your business.



## The Janz Corporation

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JANZ Corporation (JANZ) was founded in 1999 as a holding company for NorthStar Medical of Ada, Michigan. As a holding company and Women Owned Business, JANZ managed a US Government Federal Supply VA/GSA Contract. Their main products were defibrillators and accessories. In December 2013, Richard Finsterbusch (a Service Disabled Veteran) and Brian Healey purchased JANZ from NorthStar and provided John Endres the former co-owner of JANZ a position in the company. Prior to purchasing JANZ, Mr. Finsterbusch and Mr. Healey were instrumental in building the military and Federal pre-hospital market at Philips Healthcare.

After the stock purchase of JANZ, Mr. Finsterbusch, Mr. Healey and Mr. Endres filed the paperwork to switch the FSS VA/GSA contract status to a Service Disabled Veteran Owned Small Business (SDVOSB). After this was accomplished, JANZ filed an application with the Center for Veteran Enterprise (CVE) to become a certified SDVOSB, which was awarded in May of 2014. This was an arduous process which involved months of in-depth evaluation of the owners and the structure of the organization. JANZ has since renewed their CVE certification multiple times.

With the CVE Certification, JANZ was able to secure relationships with marquee healthcare corporations. As 2014 continued, JANZ applied for more government contracts including the Defense Logistics Agency (DLA) ECAT Contract, DLA DAPA, US Army PEO-STRI, etc. By the end of 2014, JANZ had 8 employees.

In 2017, JANZ made the Inc. 5000 list (#280) as one of the fastest growing private companies in the US. In 2021, JANZ purchased a 12,000 square foot office and warehouse in Columbus, OH and switched their legal corporate address from Michigan to Ohio. JANZ is now registered as a Service Disabled Veteran Owned Small Business in Ohio.

Today, JANZ has over 160 employees with medical supply stores in 6 countries and 2 US Territories.

## PENNSYLVANIA



### American Engineers Group

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American Engineers Group, LLC (AEG) is a professional consulting firm and a comprehensive MBE/DBE/SDB/SBE-certified organization that provides geotechnical, structural, and civil engineering, along with surveying, environmental, water resources, and construction testing and inspection services. AEG also features an AASHTO/USACE-accredited Materials Testing Laboratory. We are a multi-discipline engineering consulting firm with a 64-year corporate history. AEG provides services throughout the Mid-Atlantic Region with our Pennsylvania and Maryland office locations.

After completing a successful merger with GTS Technologies, Inc. in 2015, AEG expanded our corporate resumes to serve our growing client base better. Our staff includes civil/structural engineers, geotechnical engineers, geologists, hydrologists, environmental specialists, surveyors, GIS technicians, and construction inspectors. AEG brings strong individual capabilities, experience, and an impressive record of accomplishments to every project.

AEG has the project and technical experience to complete multiple aspects of various engineering projects. Our engineering design capabilities and supplemental services are supported by experienced personnel to create an efficient team structure. Maintaining low barriers between departments, our personnel are cross-trained to form a complimentary and collaborative group to provide unparalleled service and solutions to our clients.





**HALL Industries, Inc.**

*“The Problem Solvers”*

## Hall Industries/Hayl Patterson

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Bulk Material Handling Equipment, Aviation Ground Support Equipment, Transit Parts and Components, Bridge Division

Hall Industries was founded in 1966 in Pittsburgh, PA by WWII Vet and engineer Harold G. Hall (1922-2019) as a contract screw machine shop servicing customers in the steel industry. From the beginning the combination of manufacturing capabilities and engineering talent proved a winning combination for adding value and gaining customer loyalty. We have grown from our humble beginnings with five screw machines located on the south side of Pittsburgh and a focused customer base to become a premier supplier of machined components, fabrications and assemblies.

Hall Industries is an industry leading supplier of Aviation ground support products and services. We are best known as a high quality supplier of towbars for Boeing, Airbus, Embraer, Bombardier and other aircraft, but we also supply a variety of other GSE products as well as ground support vehicle servicing through our Hall Technical Services group.

Hall Equipment Division is a value added supplier of bridge bearings, bridge railings, bridge drainage products (downspouts, scuppers, drains) and sign structures. We are AISC certified Simple Bridge and listed in PennDOT bulletin 15. Our in-house engineering and design staff stands ready to help engineers and architects achieve their vision while reducing cost to manufacture.

In 2019, Hall Industries became ISO 9001:2015 Certified, and in 2022 ISO 13485:2016 Certified for Medical Devices.



## Orange Pavers

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Orange Pavers specializes in concrete products manufacturing, offering a wide range of high-quality construction materials. Our product portfolio includes construction CMU blocks, retaining walls, wet cast products, ready mix concrete and concrete pumping services. With our expertise and experience, we are well-equipped to contribute to the rebuilding efforts in Ukraine.

We own three potential sites in Ukraine that could serve as ideal locations for the installation of our manufacturing facilities. By leveraging these sites, Orange Pavers can actively contribute to the rebuilding efforts while expanding our operations and creating new avenues for growth.

As Pennsylvania's premier paver company, our goal, experience, and time-honored European techniques have made us the leading choice for homeowners, architects, builders, and developers alike. Orange Pavers goes beyond creativity and craftsmanship. We partner with our customers to bring your vision to life, no matter how lavish or detailed it may be. By choosing to work with us, you can count on exceptional customer service and support from start to finish. From inspiration to installation and beyond, we provide a product and service that is unmatched.

In order to ensure the highest standards for our concrete paver systems, our plants receive annual certification by The Interlocking Concrete Pavement Institute (ICPI). Our team of over 250 trained and experienced technical, manufacturing, and customer service professionals, are dedicated to maintaining only the highest standards of quality and service. Together, we comprise a specialized network of experts in our industry to bring you superior products and services.



**pennsylvania**  
USA

## **Pennsylvania Trade Office in Central & Eastern Europe**

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Pennsylvania products and services travel to 209 markets worldwide and represent five percent of Pennsylvania's GDP. For companies interested in growing their exports, Pennsylvania's Department of Community & Economic Development (DCED) offers one of the largest, most comprehensive state-sponsored export development programs in the United States.

The Office of International Business Development (OIBD)'s export assistance program offers confidential and customized programs and services to Pennsylvania businesses of all sizes and at all stages of growth. With headquarters in Harrisburg, PA, local support in 10 regional offices across the state through our Regional Export Network (REN) partners, and 13 PA Authorized Trade Representatives (ATRs) around the world, we are here to help your company reach new markets.